



Industrial Products

Specialist engineering & manufacturing remains one of the UK's most diverse and dynamic industry sectors with many businesses proving resilient through the recent years and benefitting from increased demand from emerging economies.

The main characteristics we look for include:

- High barriers to entry created by IP
- Strong market position with opportunity to expand overseas
- Correlated with high growth end markets
- Scalable

Portfolio comment

"John saw the potential in our business, believed our plans, negotiated an excellent deal with the Vendor and completed the investment to a tight timetable. Fernau was sold to a US Trade buyer realising 3 times the original investment within 24 months".

Kevin Kearns, CEO Fernau Avionics

Spring Ventures people



John Hudson

John leads deals in the business services sector and previously led investments in Supply+, Todd Research and Fernau.



Industrial products advisory board member: Kevin Wilson

Kevin is a private equity chairman with experience across the industrials market including aerospace, automotive and precision engineering.

Industrial products advisory board member: John Turner

John previously led successful MBIs in Bradwell Aggregate and Buildspan and is an experienced non-exec in the building products sector.

Investment Focus

- Precision engineering and high-tech manufacturing
- High margin building products
- Specialist industrial services

Investments

Supply +

Supply 999 makes ladder systems and hose reels for the fire services and petrochemicals sectors.



Fernau is a leading designer and manufacturer of navigation aids for the civil and military aviation markets.



Buildspan was a leading distributor of specialist products for the concrete working trade.

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